

Real Estate—For Sale.

1-1/2 ACRES
CEPERNOS W. B. BROWN
EDMONTON

EDMONTON
LTD.
BUSINESS SELLERS
REAL ESTATE
4000 10th Ave. S.E. Old Post Office Bldg.
Phone 4032. 222 JASPER AVE. EAST.
EDMONTON. 222, 774, FIRST STREET.

BUSINESS LOCATIONS.

HOTELS.
If you want to buy a hotel and see how we can help you, see our best propositions in the province both large and small.

HARDWARE STORE.
In Alberta town of 500 population. Good stock with a fine selection of hardware. Store building can be located at \$1500. This is a very good investment. Call on J. C. Galt, 10th Ave. S.E., Edmonton.

MEAT—A MODERN EIGHT ROOMED
house on Kildonan street. Right on the first of September at \$15,000.

BOOKKEEPING AND STENOGRAPHY.
T. H. WATSON—Agent of our office. We have good references. Lady to teach you. Must have some knowledge of books and able to take shorthand.

SALMONS WANTED TO WORK ON
a commission. Best returns are assured. If you are a hunter? Apply to our office.

SALES LADY WANTED TO WORK
on a commission. Selling real estate. Best returns are assured. If you are a hunter? Apply to our office.

DRIFT AND SHOCK AND DRY GOODS.
Business with stock of about \$25,000. Good location. Call on J. C. Galt, 10th Ave. S.E., Edmonton.

ROOM FOR HOUSE AND LOT ON
Sixth Street, only block from Jasper. Very good terms. Call on J. C. Galt, 10th Ave. S.E., Edmonton.

ROOM KINISTON AVE., FOR SALE.
1-1/2 lots, 30 ft. wide. 10 ft. deep. Call on J. C. Galt, 10th Ave. S.E., Edmonton.

ROOM VICTORIA AVE.—Excellent
view lot, being one of the best view lots on this street. Make your own terms and we will consider them.

ROOM ACHE ROSSLYN FOR SALE.
Being one lot in the block. 1-1/2 lots. Call on J. C. Galt, 10th Ave. S.E., Edmonton.

ROOM EACH FIRST STREET FOR
sale. 1-1/2 lots. 30 ft. wide. 10 ft. deep. Call on J. C. Galt, 10th Ave. S.E., Edmonton.

ROOMS BUILDING LICENSE.
Remember this year every person who is building a house must have a license. Call on J. C. Galt, 10th Ave. S.E., Edmonton.

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Headquarters For Farms.
300 White Ave. S.E. Strathcona.
Phone 3017.

IMPERIAL INVESTMENT CO.
Realty and Financial Agents.
400 Jasper Ave. S.E. Phone 4032.
Edmonton, Alta.

ADVERTISED BUY—In Block 6
First Street, \$219. Notice the terms. 1-1/2 cash balance and 1-1/2 years.

Best Buying on NABAMTO—Two lots
in Block 16, at \$1800 each terms easy.

In Glenora we have a Nice Block
at \$125 per lot on very easy terms. See us at 10th Ave. S.E. at our large law office.

See us for Subdivision Propositions
in all the best houses in the city.

Double Corner NORTHGATE
Block 10, \$1250. 1-1/2 cash balance and 1-1/2 years.

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TWO FINE ADDRESSES ON BUSINESS PROBLEMS

Text of Address Delivered by Manager
Brown and W. R. Bottom, of the
Hillman Brothers, at the Banquet Last
Week.

The first of two excellent addresses delivered at the banquet sponsored by Hillman Brothers to their patrons last week, has been received by the Bulletin and is herewith presented. The address by Mr. J. L. Brown, manager of the firm was as follows:

This is the second time we have had the pleasure of welcoming you as our guests, and it is one of the things we hope you will enjoy repeating. We invite you here—first, because we want you. We cannot get a small hotel to have you here, but your honest and business and many of you travel long distances, to be our guests for one short evening. We know that when you make sacrifices, as many of you have done, that your hearts have been won to this banquet table, more than our invitation.

We know that the bond of friendship between us is stronger than the chains of commerce. While we all give most of our lives chasing the elusive dollar, we make our greatest sacrifices for those we regard with the deepest feeling. The mighty struggle for the necessities and luxuries of life, would become the least slavery, if it were not for the kindness and friendship along the way. Business would lose its most alluring fascination if we could not feel the warmth of true friendship in the unobtrusive transactions of business, which is the child of noble fortune at the best.

If commerce only used men for the profit they produce, this would be a poor world indeed, and the achievement of men would be for less than they are today. But, thanks to the noble and better qualities of men who are engaged in this mighty task of life, we are led into it and controlled by the strongest friendships tried and tested by the trials, temptations and vicissitudes of modern business. In no other walks of life are there the temptations and opportunities to take advantage of men as in business, and yet in no other life's great activities are there such fine friends and such unlimited kindness. In the professions we find the green-eyed monster—jealousy; often they men start to destroy the term of friendship. In politics men become convinced by the disappointments of elections to believe that men are born deceivers. In religion, men through following crowd, are misled by selfish biases, often instead of "kind neighbors." In society, the love of popularity, display and entertainment replaces the true friendships that will stand the cruel test of adversity, but in business, men go through the temptations of greed, rivalry, rivalry, position, power, adversity and failure, and from them outlive them.

earn the poorest friendships this world knows. We are proud indeed to have such men as you here, and let us mutually benefit from an exchange of ideas.

We believe that mutual benefit in the same lines have a common interest and that independence is not so much a goal as it is a friendly understanding. We believe that the merchants who know each other well, have fewer enemies and more profits, and that such understanding will yield larger dividends and stronger friendships. We are not seeking, as we do want to incorporate your friendship, for it is like the flower and the fruit. The more they are, the more they are. We welcome you tonight, because you are acquainted with our troubles, as well as our joys.

We have the same problems to solve and the same end to gain. We feel sure in your society and confidence. You are thinking, planning and working the same as we are, and your action of the country depends on your action of the country. Your responsibilities are greater than any other class of citizens, because more is expected of you. Your city and your section of the country depend on you to mould the character of its religion, schools, society and politics as well as its business. The commercial and financial integrity of your community depends upon its merchants. You are placed on advisory boards, church boards, bank boards, and in the community at large. If you are not careful, they will put you on the totem pole side of a credit board.

You hold the office of your local government, local from your ranks are chosen our Provincial and Dominion officials, and your backs are then laid the sins of the community together with the supposed savior, or the empty courtesy of good government are placed on your shoulders.

There is something about the local merchant that makes him come to be looked up to him. Men regard him with respect, dignity, even envy. He is the good fortune, the boy regard him as a man of great riches, and his dreams and the stars wish their father owned a store, so they could feel the superiority of being the merchant's daughter. The average citizen considers it more honor to have credit with the local merchant than to borrow money at the bank, and it is much about the same.

This public regard for the local merchant is all very well and very pleasant, but it carries with it responsibilities and dangers that some of you are more than able to carry. The man who is able to take this public regard to his advantage and serve his community well at the same time, has risen to the rank of the successful merchant.

The merchant who realizes that his patron and the community must first be prosperous, before he can prosper, the merchant, has the right idea. The man who starts a store in a place that is not self-sustaining will have business that is not self-sustaining, and he deserves no sympathy if it fails, which it sure to be the case.

Therefore the broad principle of helping your country and taking an active part in its development and advancement is a commendable quality of every good merchant.

Now, gentlemen, as the representative of Hillman Brothers, who have commercial history beginning two centuries ago in the old world, and they now encircle the earth with their places of business, each one an exponent of the immortal principle of fairness coupled with justice, we stand at the threshold of the farthest out commercial centre and welcome you as friends.

The man who has a thousand friends has not a friend anywhere; the man who has one enemy will meet him everywhere.

Mr. W. R. Bottom's address was as follows:

Mr. Chairman and Gentlemen,—As business men we have met together to assist of finishing their work, and we have been together acquainted with the other, and discuss the problems we all have to face, to a greater or lesser degree in the game of business. In our other part of the world's history have the older habits and methods of business been transformed as in this twentieth century.

We are in trade is no longer a reward for business, but a simple opportunity for the greatest good to the greatest number, and for unlimited wealth and power. At no other time in history, has it required such an important place.

The world's greatest contests are today fought in the field of commerce. The business men of all nations are battling forth their strongest endeavors to build up new order relations, which are interlocking the countries of the world and bringing us closer together. The game of business is fascinating, and when the dollar is the ultimate aim, yet there is the greater attainment of "winning men."

Just as great opportunities for success exist today as in any age, the man who has the energy and imagination to take the greatest steps in business, such as we will find the business development and progress have come as the result of their energy and the strong idea of pressing forward, and they have accomplished tasks that were thought impossible.

Perhaps the difference between the ordinary man and the man who is more trained commercially, specialists, who are making a life study of their particular calling.

To establish it necessary in this day of big business, for your competitor is close and alert to every chance. The fellow who will supply for the business genius and offer what is really necessary.

One was called upon for a definition, to which he replied, "I am a man who, for the sake of a few dollars, will do anything." "No," said the other, "it is persuasion."

Make a resolve that you will succeed, with a mind determined that you will stay in the same position you have crossed the line a winner. Many start out with no definite plan in view, thinking success will come their way some day. They have no plan, the chance and wake up suddenly, to find they are stranded on the rocks of business failure. They did not

realize that to get even a foothold in the world.

The man with the energy harnessed and directed, the imagination controlled, has no limit to his attainments. He has created a variety of things, created industries, built business, made men successful. His addition has created ideas in the mind of man that have helped each to see the great possibilities in all directions and anticipate what must be. These are the men who have been the great factors in building the greater world we see today, and these are the winners from the word on.

Of course we meet many obstacles in the way, but they are only the stepping stones to success. In the chemistry of business, men are tried by fire. Don't think, however fierce it is. Only the scorch of the flames can harden the steel for its work—can fashion the man for the rough battles and problems—the success and rewards of business.

Now as for our own provincial business sphere, we should be proud that we are living in a land of such promise and opportunity. It was my privilege to be on the business men's trip through Central Alberta, one month ago. Evidence of prosperity met everywhere, signifying that we were a slight—no great stretch of growing grain, just waiting for it to give forth its rays of warmth and produce the golden grain. Yet, the fact that hardly a week ago, the property and growth we have had under these conditions, has only on a faint idea of what it will be in the years to come. We have faith in our wealth around us, only waiting for the many thousands, who are coming in as present years, to help in the development of this great heritage.

We are in the midst of a wonderful, gentleman, rich in everything necessary to build up the best premier province of this Dominion. The business development is going on at a faster rate than ever before, opening up new lands to western and bringing us nearer to the wealth of the great Northwest. Opportunity for the large-scale foundation of big business is in this province. Business men, gentlemen, will be the giants of tomorrow.

Let us then realize our responsibility as business men for we are in the position that helps to build countries and nations. Now, gentlemen, in business—forgetting little jealousies that we all by nature have, and take the big wide view of the situation. The world's biggest development is in the province of business, and energy and imagination, and each man doing his part in the public as well as in the business life, will be in that familiar saying we can rest contented, that the future is the brightest star in the British crown, the brightest gem in the great Dominion of Canada.

DISMISSAL

Bulletin News Service.
Perhaps the "best" successful and well attended public meetings held here on Friday and Saturday (yesterday), which were held place in the town. The famous opera house was the scene.

Friday, Mr. Wm. George presided over the "best" meeting. Mr. McMillan, of Red Deer, being the speaker of the evening. Mr. E. H. Hinchman, of Red Deer, also made good sensible remarks to an appreciative audience of about 1,000 men.

Last evening, notwithstanding the cold, there was a very severe and keen frost. The temperature of the Red Deer, candidate for this riding in the coming election, was 10 degrees below zero at 4:00 and kept all night. The temperature at 10:00 was 10 degrees below zero.

Thursday and Friday brought beautiful weather. Since then thunder and rain has been the prevailing feature, but we hope for the better.

Watworth Gaudin was united in wedlock to Miss Mary Wilcox last Sunday. The former is son of the well-known town councillor, William Gaudin, and the latter is daughter of Mr. A. J. Wilcox, who has just left for Oregon and his last boarding house, which he ran so successfully for many years.

Annular, August 19.

ACCEPTS THE CITY'S TERMS

Winipeg Street Railway Will Lay Gas Mains As stipulated.

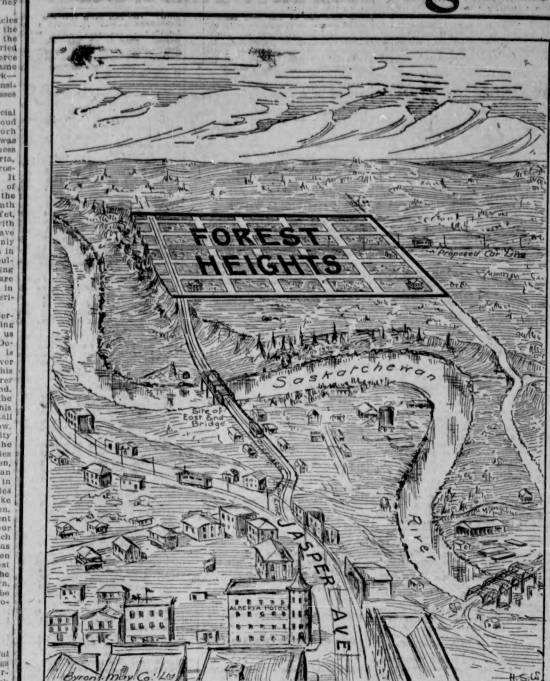
Winipeg, Man., Aug. 22.—The Winnipeg Street Railway Co. has accepted the amended form offered by the city for laying gas mains. The old form was strenuously refused by the company on the plea that it required alterations that would be in violation of its by-laws. The new form of endorsement makes no reference to the company's rights, but stipulates that the permit is no waiver of the city's rights. This is a result of a conference held here last week, at which the city's lawyer, Mr. W. A. Hinchman, and company solicitor.

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MORE RAVAGES OF SUNDAY'S CYCLONE

Home Shattered Like Pack of Cards and Its Contents Strawn Along Countryside—Quagmire Each Person in Well and Sack for Safety.

Glenn Hawn, Sask., Aug. 22.—A home shattered like a pack of cards and its contents strewn over the countryside, a barn crumpled into a heap of splintered timber, other houses wrecked, the lives of many from their foundations, horses mired and killed and a cyclone which came from out of the south last Sunday, having the devastating way, cut a wide swath in rippling grain and field crops.

Frank Howler, occupant of the first house, seeing the storm approaching began to hustle his family and the stock to the barn, where he decided to seek protection. In the wind, having the house altogether, their investigation showed that the terrible wind blast had hurled a mowing machine into their first covered place, left the cellar, through the wall of the house, and the place of the other farmers, left their houses in ruins, seeking shelter under the eaves and some were hurt. One horse was killed and the carcass of a wrecked barn and others were scattered about the place. The path of the blast was out down, but the storm was narrow in its scope and the greatest damage therefore lay west.

Other farmers, left their houses in ruins, seeking shelter under the eaves and some were hurt. One horse was killed and the carcass of a wrecked barn and others were scattered about the place. The path of the blast was out down, but the storm was narrow in its scope and the greatest damage therefore lay west.

Read Bulletin Want Ads.

LETHBRIDGE FAIR OPENS.

With Large Number of Entries Contingents, Alta., Aug. 21.—The Lethbridge Fair opens tomorrow and every indication of breaking all records for the fair is in the air. The fair is the largest ever held in the city, with over 100 entries, cattle over 100, horses over 100, sheep over 100, and a large number of other entries.

It is full of exhibits. The new building, which was built for the fair, is a fine example of modern architecture. The fair is a great success and is expected to be the largest ever held in the city.

Contrary to expectations there were no new developments in strike action here. All of the men imported by the coal. Collieries to work in mines joined the strikers yesterday, and the men working for day wages in the mines. The engineers were called out and left the mine, but the pump men were allowed to remain. The men, having the house altogether, their investigation showed that the terrible wind blast had hurled a mowing machine into their first covered place, left the cellar, through the wall of the house, and the place of the other farmers, left their houses in ruins, seeking shelter under the eaves and some were hurt. One horse was killed and the carcass of a wrecked barn and others were scattered about the place. The path of the blast was out down, but the storm was narrow in its scope and the greatest damage therefore lay west.

Pope Convinces.

Rome, Aug. 22.—It may now be said that the Pope has not only convinced the doctors Marchetti and Petacci but also the public. The Pope is so tremendously cheerful, that he walked in the Vatican gardens for a short time.

RECIPROCITY DOES NOT CAUSE HIM ALARM

H. J. Hutchings the Conservative President of the Great West Southern Company, says that he is not alarmed by the fact that the U.S. has a large number of new ships.

H. J. Hutchings president of the Great West Southern Company, says that he is not alarmed by the fact that the U.S. has a large number of new ships. He says that the U.S. has a large number of new ships, but he is not alarmed by the fact that the U.S. has a large number of new ships.

While a Conservative in politics and head of one of the largest manufacturing concerns in Western Canada, Mr. Hutchings declares that he is not at all alarmed about reciprocity. He has not been dumping the country in favor of the past, but says he does expect his business to be affected by a lowering of the tariff. Neither does he favor the abolition of protective duties.

"We have a great heritage here and it is our duty to develop it," said Mr. Hutchings. "Reciprocity may have some advantages and some disadvantages, but whatever advantages may come with reciprocity will find its way to the people of this country."

Mr. Hutchings says that perhaps the greatest gain of the spring wheat crop in Southern Alberta has already been made. The crop is so good, that it should be secured by the first of next week.

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